



research & consultancy

Job Title: Senior Consultant

Position overview and core responsibilities

We are seeking a full-time, senior and highly qualified consultant to work at Intelcon's head office in Vancouver, where you will be part of a multidisciplinary team. Our consulting projects are focussed on strategy, policy, regulation, economic and market analysis in the areas of universal access/service, broadband, the communications sector, eGovernment, digital economy and ICT applications. Core tasks and responsibilities are as follows:

- Manage and execute multiple consulting projects, including comprehensive research/interviews, analysis & report writing;
- Contribute to business development (proposals, speaking opportunities, relationships) & company management; and
- Traveling to developing countries and emerging markets for research, analysis and assisting clients directly.

Responsibilities are subject to change, and tasks may be added as appropriate, since Intelcon is a dynamic company responding to changing market trends and client needs.

Job requirements

You will have a Masters Degree in Economics, Finance, Business or a related field. An engineering background or direct industry experience would be an asset. We are looking for candidates with at least seven years consulting experience in the communications sector and at least five years background of consulting projects in developing countries. You have led consulting projects and managed a team. We require strong expertise in at least one of our business areas and a versatile candidate who can quickly gain competence in other areas as well. An understanding of communications policy and regulation is important, and strong communication skills, both in writing and oral presentation, are essential. Proficiency in French or Spanish would be an asset. You are a self-starter, service and excellence-oriented, with strong interpersonal skills and a positive and solution-oriented attitude.

Intelcon

Established in 1985, Intelcon is an international telecommunications consulting firm, specialising in developing countries and emerging markets. We are a small but dynamic and growing company. We advise governments, development banks, operators and investors, typically related to policy, market and business issues. Communications sector strategy, policy, regulation and market analysis, universal access/service, broadband, eGovernment and ICT applications are key areas of our expertise. We are committed to providing sound analysis and practical solutions which make a difference to our clients. We take pride in the quality of our work and exceptional client relations. Our company offers stimulating, diverse and leading edge communications development work, hands-on in-country involvement, backed by a friendly team atmosphere, central location and an attractive salary and benefits package.

Please apply to Sonja Oestmann (soestmann@inteleconresearch.com) with cover letter and CV. Only those applicants selected for an interview will be contacted.

intelecon

research & consultancy ltd

400-1505 West 2nd Avenue
Vancouver BC V6H 3Y4 Canada
tel (1) 604 738 2004 • fax (1) 604 738 5055
email contact@inteleconresearch.com • www.inteleconresearch.com